

1. Select the answer that best reflects the content presented in the Lean for Dummies book.

	True	False
Hoshin planning focuses only on long-term strategic planning and alignment and not everyday operations fundamentals.	<input type="radio"/>	<input checked="" type="radio"/>
Electronic channels – telephones, video conferring, the internet, etc. – transmit the whole story about the actual product or service and actual facts.	<input type="radio"/>	<input checked="" type="radio"/>
A well-designed software program can be an effective tool if you keep computer and software application usage standardized, streamlined, and simple.	<input checked="" type="radio"/>	<input type="radio"/>
To be truly effective, hoshin planning must be cross-functional, promoting cooperation along the value stream.	<input checked="" type="radio"/>	<input type="radio"/>
You should wait until the end of the year to review business fundamental metrics.	<input type="radio"/>	<input checked="" type="radio"/>

Powered by **SurveyMonkey**
Check out our [sample surveys](#) and create your own now!

2. During the annual hoshin review of the previous year's performance, you should perform deeper analysis on:

- Objectives that were completed successfully
- Objectives that were not attained
- Both objectives that were completed successfully and those that were not attained
- None of the objectives from the previous year

3. The typical Balanced Scorecard formalized by Kaplan and Norton includes indicators in what four areas?

- Revenue, cost, earning, and cash flow
- Financial, customer, process, and learning

4. On a gemba walk, you can:

- Build relationships with people in the organization
- Review performance metrics tied to the hoshin plan
- Learn to see your organization with Lean eyes and train others to do the same
- Help employees make the connection between the strategy of the organization and the issues of the gemba
- All of the above, plus more

5. Which of the following is NOT an example of 3 Gen in action?

- Visiting your suppliers to understand their capabilities and constraints
- Seeing the showroom floor before developing marketing materials
- Meeting with front line staff via conference calls only
- Interacting with customers to better understand their needs

6. An annual planning table (APT) should be communicated by:

- Sending it out in one all staff email
- Posting it on office bulletin boards
- Passing it to the next level down in the organization to create linked strategies and implementation plans