



## G2: 1.2.a and 2.1.a Supplemental Report for the Military and Defense Sector

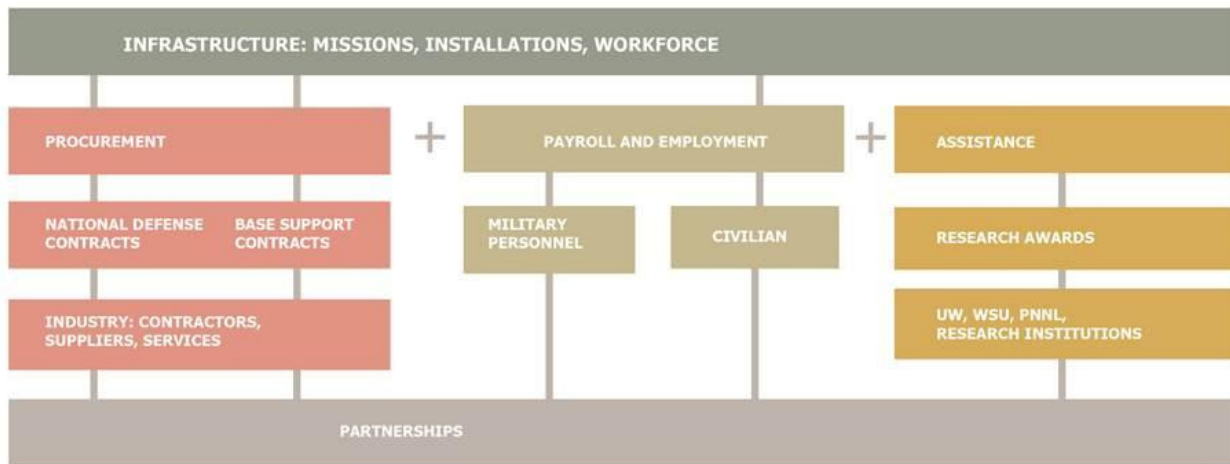
Military & Defense Sector

### MISSION STATEMENT

Support and inform statewide sector specific **economic development** efforts by strengthening state and federal collaborations that support **military & defense infrastructure, military & defense industry** and **public, private and social sector partnerships** in all communities across the state.



# SECTOR SNAPSHOT – THE SECTOR DEFINED

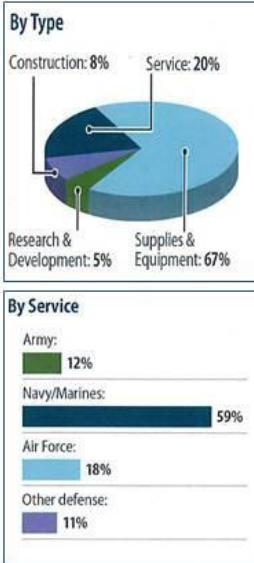


# SECTOR SNAPSHOT – DOD SPENDING

Department of Defense Contracts by State

	WASHINGTON: \$8.0B
	CALIFORNIA: \$34.5B
	VIRGINIA: \$33.7B
	TEXAS: \$32.6B
	MARYLAND: \$12.1B
	ARIZONA: \$11.4B
	MASSACHUSETTS: \$10.9B
	FLORIDA: \$10.7B
	PENNSYLVANIA: \$10.2B
	CONNECTICUT: \$10.1B
	MISSOURI: \$8.1B

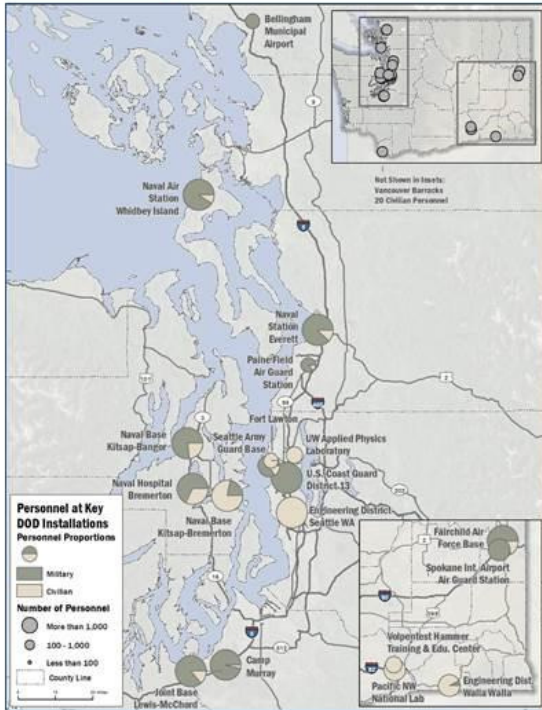
\*Does not include Coast Guard spending FY13



Value of Contract Awards Performed (Billions)

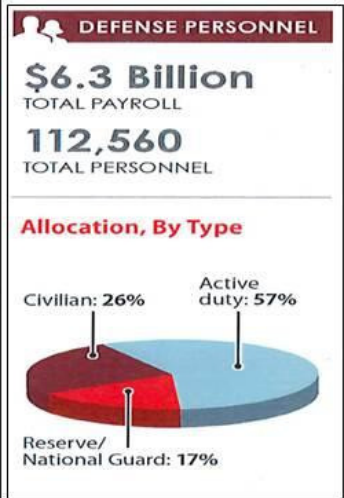


# SECTOR SNAPSHOT – THE WORKFORCE



### Top Personnel Locations

Pierce County	55,987
Kitsap County	7,349
Spokane County	6,416
Snohomish County	4,490
King County	4,374
Island County	3,780
Clallam County	1,223
Benton County	1,115
Yakima County	996
Skagit County	784



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# SECTOR SNAPSHOT – ECONOMIC IMPACT

### TOP 10 MILITARY SPENDING LOCATIONS



Washington's military and defense community supports over **\$13 billion** dollars in annual procurement supported by over **1,900** businesses across the state, representing nearly **3%** of the state's GDP.

### Top Contractors (M=millions B=billions)

Boeing	\$4.2 B
BP	\$183.9 M
Pacific Medical Center Clinic	\$131.9 M
U.S. Oil Trading	\$86.8 M
EHW Constructors, A Joint Venture	\$71.8 M
Cubic	\$61.3 M
EJB Facilities Services	\$53.1 M
Skookum Educational Programs	\$46.3 M
Garco Construction	\$46.2 M
Dakota Creek Industries	\$43.1 M

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## Military & Defense Sector

# SECTOR SNAPSHOT – THE PARTNERSHIPS



## Military & Defense Sector

# CHALLENGES

### INDUSTRY

- Supportive Business Climate
- Contract Facilitation Support
- Minority Contracting Metrics
- Commercialization
- Increased Support for Veteran-owned Businesses
- Need for Venture Capital
- Employment/Workforce Transitions Pipeline Support
- Education/Training Certification Needs

### INFRASTRUCTURE

- Encroachment/Land Use Compatibility
- Maintenance of Public Infrastructure that Supports Military & Defense Infrastructure
- Need for Continued Enhancement to Readiness
- Need for Supportive Public Policy

### PARTNERSHIP

- Lack of Formalized Sector Support Workgroup
- Inability to Speak with One-voice
- "Sea of Goodwill" is Overwhelming
- Promote Enhanced Quality of Life for Military Communities
- Spousal Employment Needs
- Veteran Employment Needs



## ACCOMPLISHMENTS



- Awarded a **\$4.8m Defense Industry Adjustment Grant** from the DOD Office of Economic Adjustment, considered “poster child” for program
- Successfully formalized the **Washington Military Alliance**
- Established a **Subcabinet on Military Downsizing**
- WA currently seen as **national leader** on “**proactive**” mitigation strategies

## GOVERNOR’S JOBS PLAN - PROGRESS

Better connect our local businesses with the business of Defense



✓ Create a military liaison & ambassador for WA, answerable to the Governor.



✓ Invest in state PTACs (Procurement Technical Assistance Centers)

Create and attract new Centers of Excellence in burgeoning military technology

- ~~Secure a UAV training school~~
- Secure a Cybersecurity Center of Excellence/Training School
- Develop Arctic Security Center of Excellence

## GOVERNOR'S JOBS PLAN - PROGRESS

Support for the military's energy independence movement

✓ Incentivize alternative energy producers; forge new partnerships & opportunities; connect local producers, manufacturers, and contractors with military installations

✓ Partner with WSU advanced biofuels center and DOD in Field to Flight program

Expand opportunities and support for our returning veterans

✓ Expand Helmets to Hardhats program (apprenticeships)

✓ Build on success of military family employment programs

## CURRENT EFFORTS & PRIORITIES

- Infrastructure (Installations, Missions, Workforce)
  - Mitigate & prepare for military downsizing via "Stealth BRAC"
  - Mitigate & prepare for BRAC (Base Re-Alignment & Closure)
- Industry
  - Map the defense industry supply chain
  - Defense manufacturing/Defense Services pilot programs
  - Technology Transfer, Commercialization & Entrepreneurship
- Workforce
  - DOD OEA Workforce Pilot program & Technology Tool Development
  - Support Washington Military Transition Summit Industry Day, 22-24 September
- Partnerships
  - Host Association of Defense Communities Northwest Regional Forum, 20-21 August

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