

### 12 Lean Management Principles

#### **RESPECT FOR PEOPLE**

- 1. Communicate well
- 2. Celebrate wins
- 3. Grow & learn continuously
- 4. Ensure personal safety
- 5. Foster employee security
- 6. Challenge/engage everyone

#### **CONTINUOUS IMPROVEMENT**

- 7. Create quality at the source
- 8. Eliminate waste
- 9. Perform value-added activities
- 10. Live standardized work
- 11. Operate just-in-time
- 12. Flow & pull continuously



## DEI & ACCOUNTABILITY

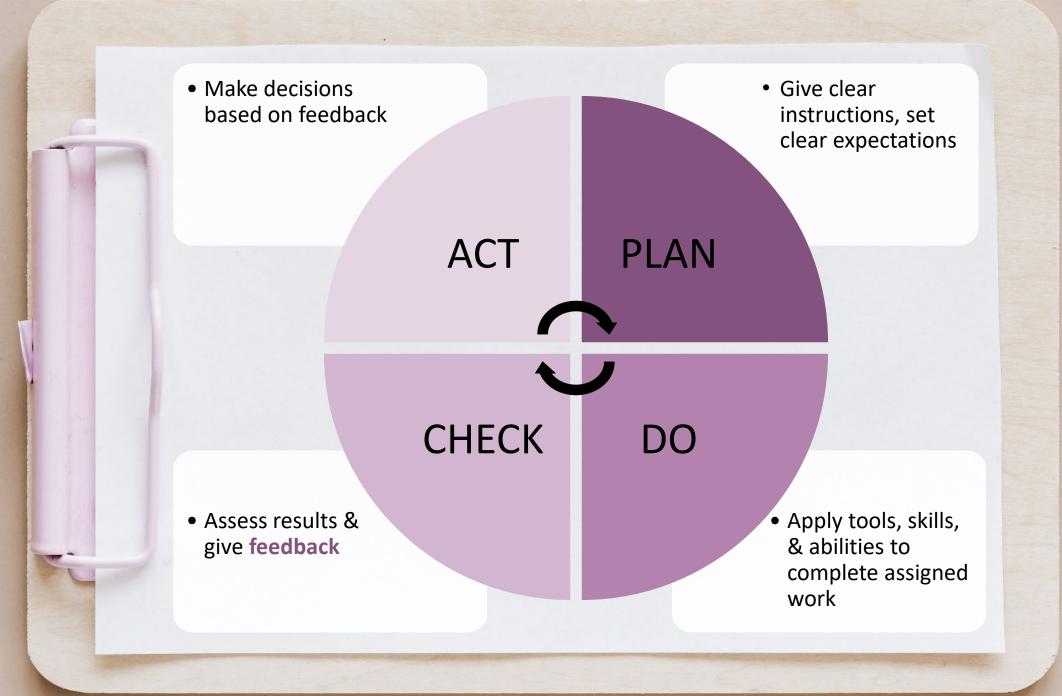
- Accountability supports diversity
- Accountability promotes equity
- ✓ Accountability builds inclusion



# Accountability

- The quality or state of being accountable
- Responsibility
- "You can count on me"





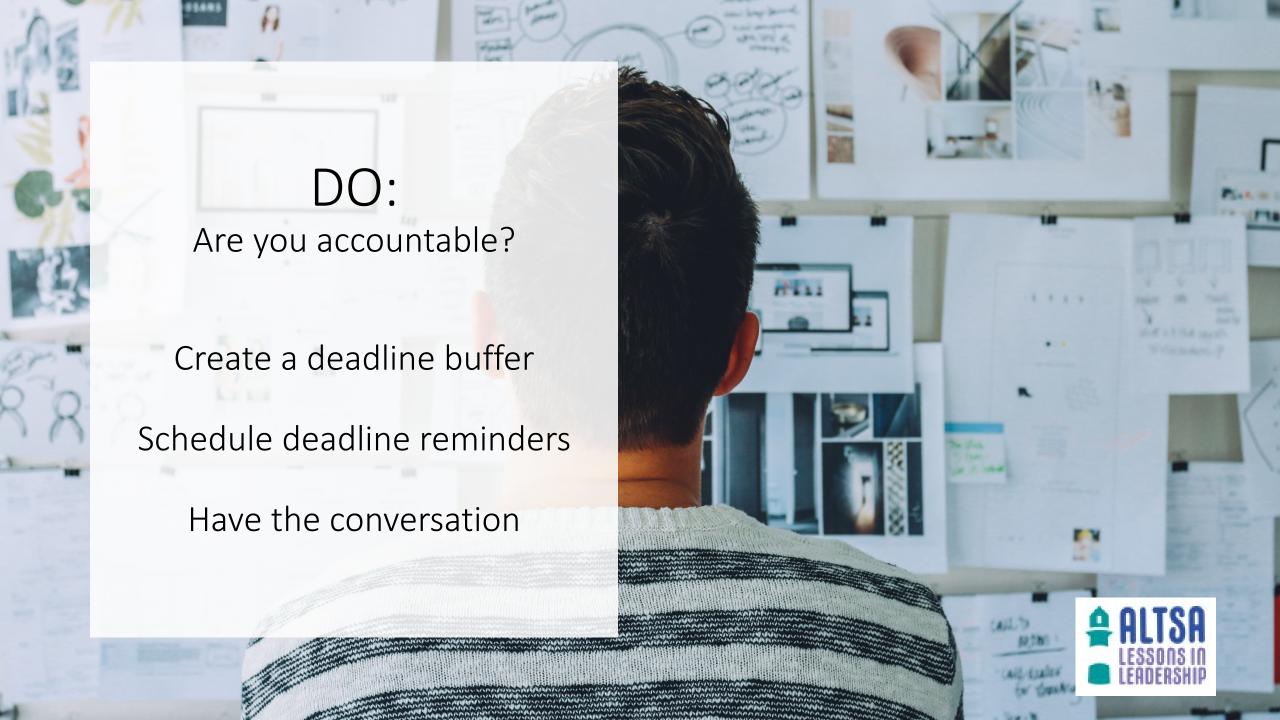


## POLL

Plan, do, check, act — which part of the accountability cycle is hardest for you?







## CHECK:

Are they accountable?

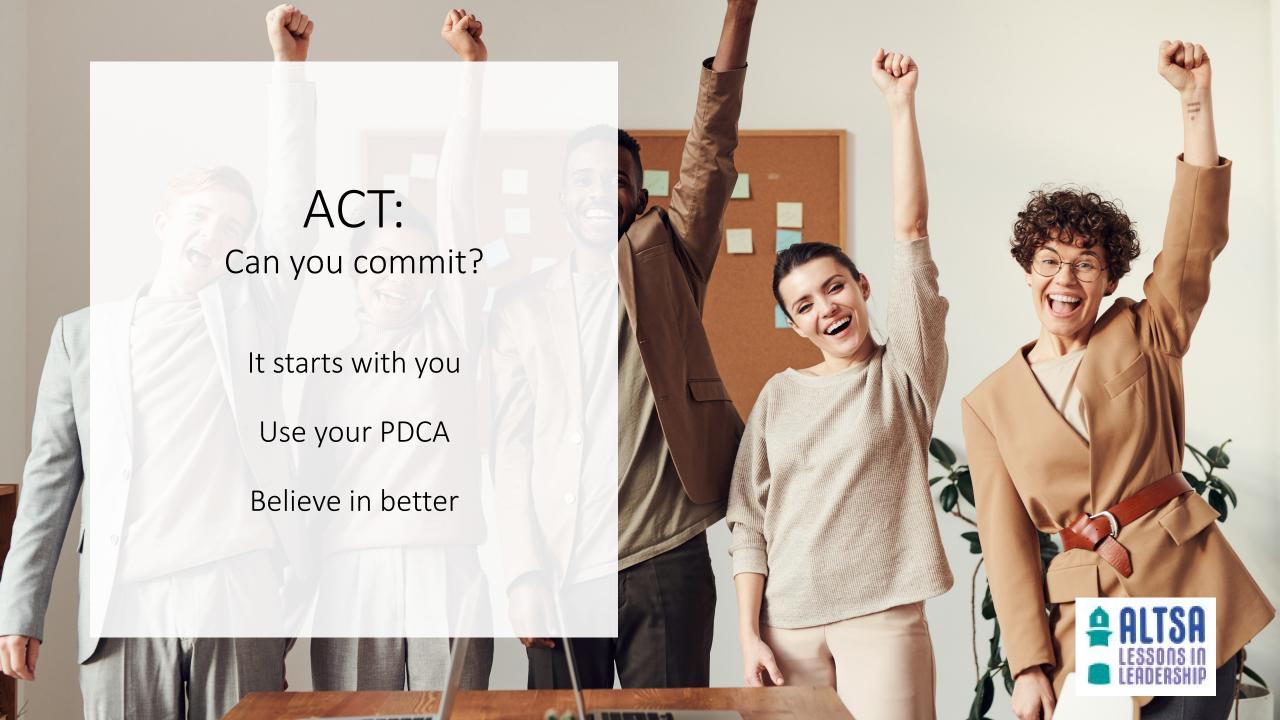
Give feedback quickly – refer to clarity, specificity, priority

Get curious, explore together

Explain the impact

Anticipate resistance, plan your response









# THREE KINDS OF FEEDBACK

**Appreciation** 

Coaching

**Evaluation** 







Evaluation: To rate or rank against a set of standards, to align expectations, to inform decision making

"Where do I stand?"



## POLL

Think about a time when you got the wrong kind of feedback.



# THREE KINDS OF FEEDBACK

**Appreciation** 

Coaching

**Evaluation** 

To ACE feedback, we need to give all three!



### **OBSERVATION**

#### Appreciation

Here's what I observed: "You volunteered to cover the hotline over the week between Christmas and New Years."

#### Coaching

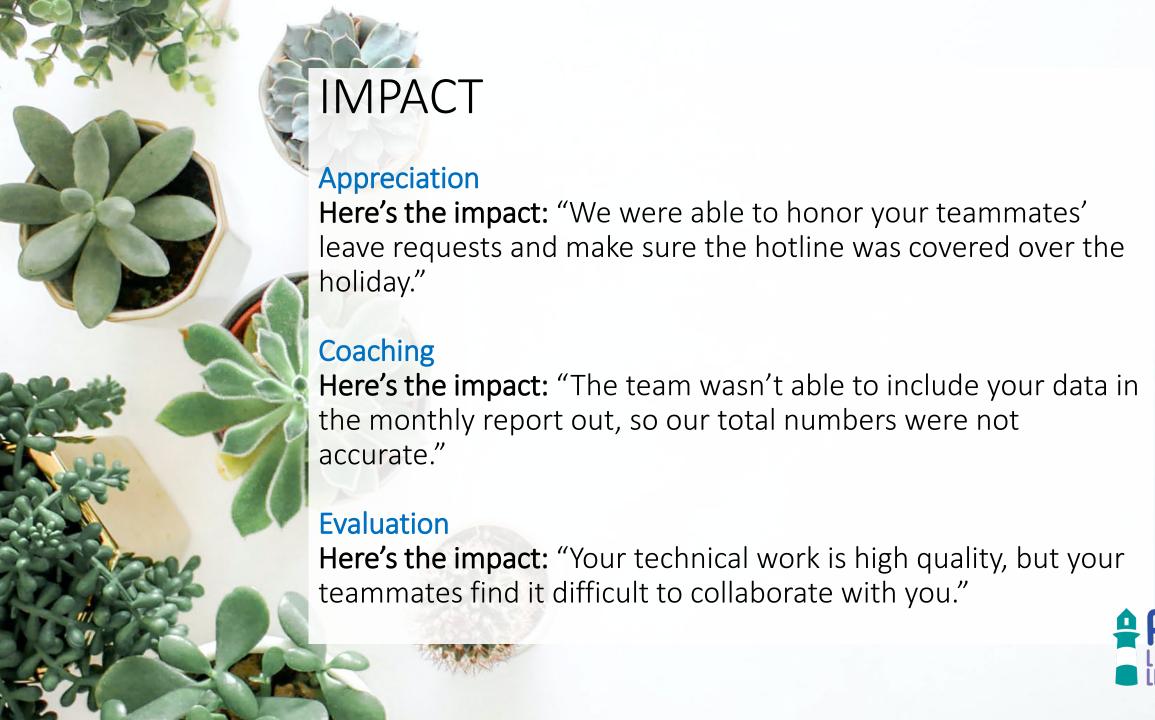
Here's what I observed: "You submitted your report one day after the deadline."

#### **Evaluation**

Here's what I observed: "You've met expectations for all the job proficiencies except one."







### WHAT'S NEXT

#### **Appreciation**

Here's what's next: "Let's talk about when you'd like to take leave, and make sure we prioritize that."

#### Coaching

Here's what's next: "Let's talk about the barriers that kept you from submitting on time and work together to remove them for the future."

#### **Evaluation**

Here's what's next: "Let's talk about how you feel when you collaborate with the team and find ways to make it a more positive experience."



### HELP ME UNDERSTAND...

#### **Appreciation**

Help me understand: "...how you like to be recognized."

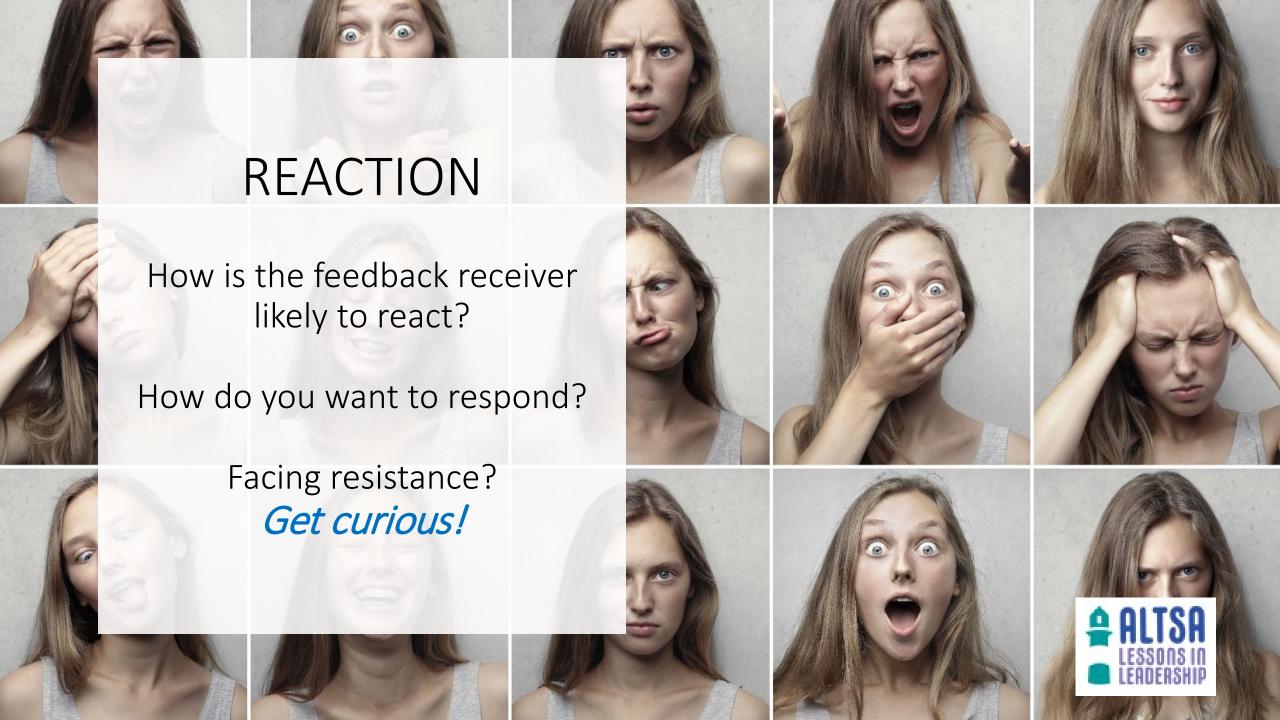
#### Coaching

Help me understand: "...what tools you use to keep track of deadlines and prioritize your work."

#### **Evaluation**

**Help me understand:** "...your collaboration style – are you more comfortable working one-on-one with colleagues, or in a larger group?"





## POLL

What kinds of reactions have you experienced?





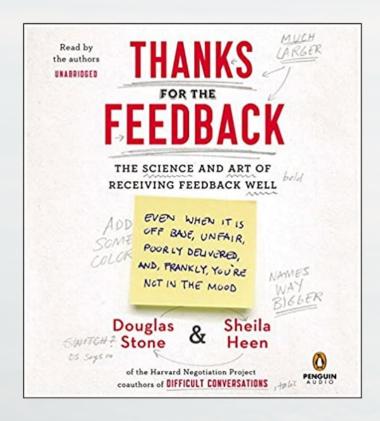
Share your feedback plan

Get feedback

Practice!



## RECEIVING FEEDBACK





## WRONG SPOTTING

"I didn't ignore the email you sent on Monday. You actually sent it the Friday before."

"Maybe you heard anger, but everybody else knows that's just me being passionate!"

"Don't just tell me I'm a bad listener if you can't tell me what you want me to do differently – it's not helpful."



# TAKING FEEDBACK WELL-

EVEN WHEN IT IS OFFBASE, UNFAIR, POORLY DELIVERED, AND, FRANKLY, YOU'RE NOT IN THE MOOD

Grow the space between stimulus & response

Don't have a reaction...

...choose a response



## WHEN YOU'VE ALREADY STEPPED IN IT

It's never too late!

Hit the reset button!!!



# SEEK FIRST TO UNDERSTAND

Practice the pause

Move past the label

Get curious



## DEI & FEEDBACK

- ✓ Good feedback practices support diversity
- ✓ High quality feedback promotes equity
- ✓ Taking feedback well is an essential practice of inclusion



ACCOUNTABILITY & FEEDBACK

Set up for success Your accountability Their accountability

Appreciation, Coaching, Evaluation

Make a plan!

Anticipate resistance

Pause, move past the label, get curious





