## **Focus Your Problem Solving Efforts!**



## Safety

A measure of the working environment for employees and an organization's health overall.

#### **Problem Statement Example**

Currently we have one accident per month compared to our target of zero accidents per month which we want to reach by (date).

#### **Problem Statement Example**

Currently we expend \$110 per packet compared to our target of \$60 per packet which we want to reach by (date).

### Cost

A measure of the expenditures related to the design, development, delivery or maintenance of a product or service.





## Quality

A measure of the degree to which a product or first time, without any rework.

#### Problem Statement Example

Currently we rework 20% of our reports compared to our target of 5% which we want to reach by (date).

#### **Problem Statement Example**

Currently it takes 20 business days to process a request compared to our target of 10 calendar days which we want to reach by (date).

A measure of how long it takes to fulfill a customer's need. The time may be the total from customer request to delivery or a smaller portion of the process.





# Customer

A measure of the degree to which a product or service meets the customer's expectations.

#### **Problem Statement Example**

Currently customers rate their satisfaction as 5 out of 10 compared to our target of 8 out of 10 which we want to reach by (date).

#### **Problem Statement Example**

Currently 81% of employees give a positive response to question 3 compared to our target of 84% which we want to reach by (date).

## **Employee** Engagement

A measure of the degree to which an employee feels valued, heard, respected and able to participate in shaping the culture of their workplace and doing meaningful, rewarding work.



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