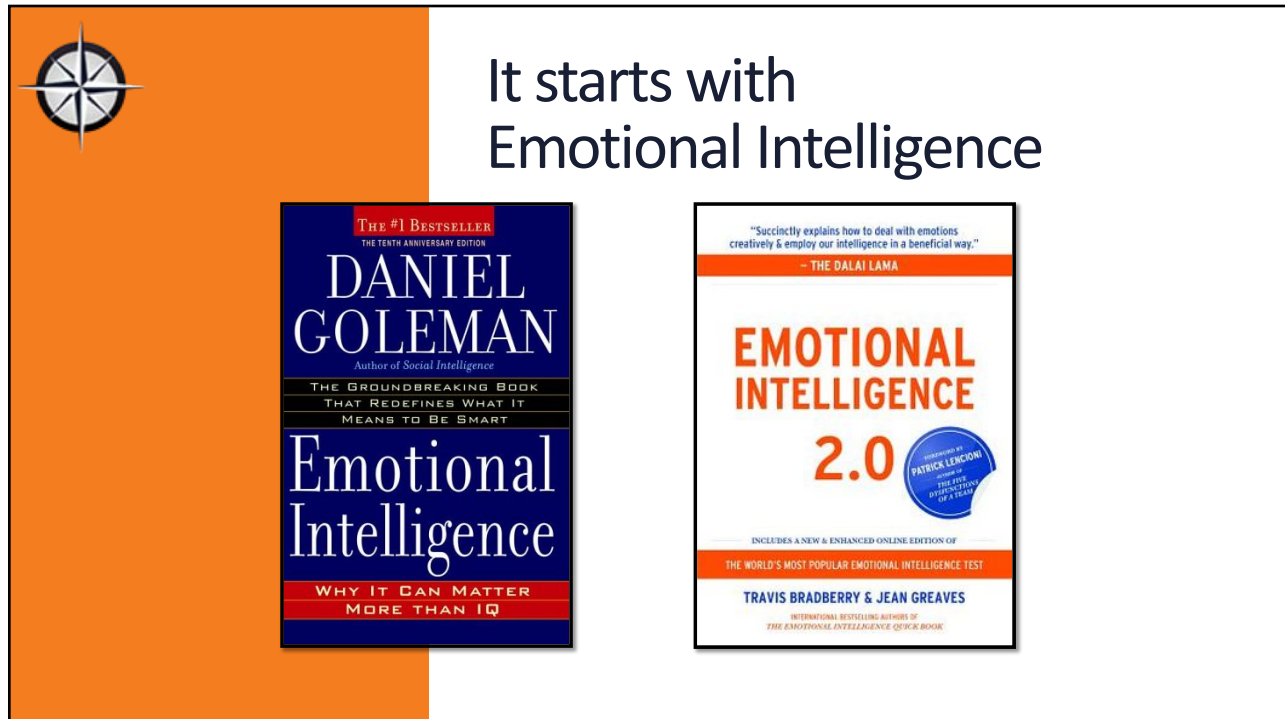



Solving the People Problem: Essential Skills You Need to Lead and Succeed in Today's Workplace

2020 Washington State Government
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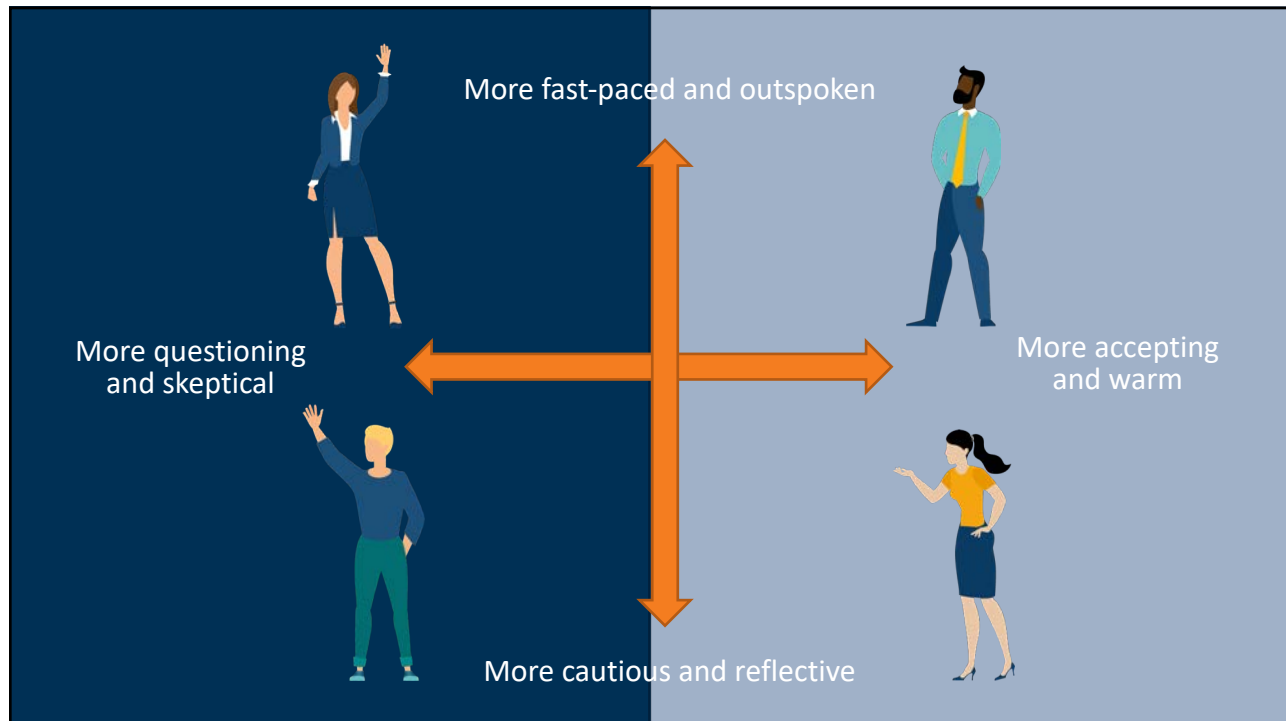





			Solving the People Problem Provides a Framework for Emotional Intelligence called DISC-EQ		
		Awareness	Application		
Self	Know Your Style		Choose Actions Wisely		
Others	Know Other Styles		Adapt Actions for Mutual Benefit		

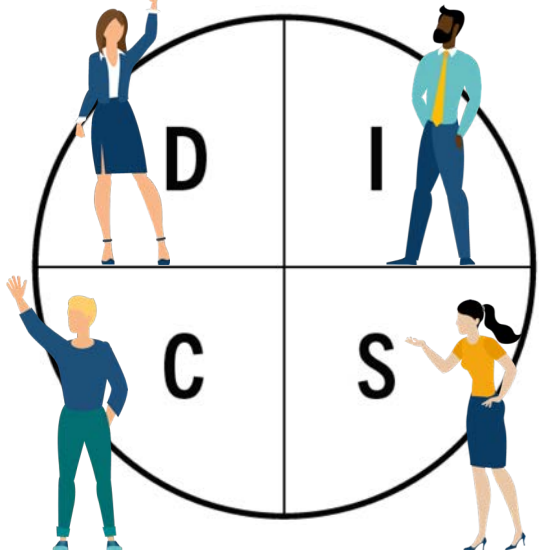
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DISC is a language for understanding style




The diagram shows a circle divided into four quadrants by a vertical and horizontal line. Each quadrant contains a large letter: 'D' in the top-left, 'I' in the top-right, 'C' in the bottom-left, and 'S' in the bottom-right. Four stylized human figures are positioned around the circle, each corresponding to a quadrant: a woman in a blue suit (D) at the top-left, a man in a blue shirt and tie (I) at the top-right, a man in a blue shirt and green pants (C) at the bottom-left, and a woman in a yellow shirt and blue skirt (S) at the bottom-right.

Bringing these two variables together provides us with a base Style

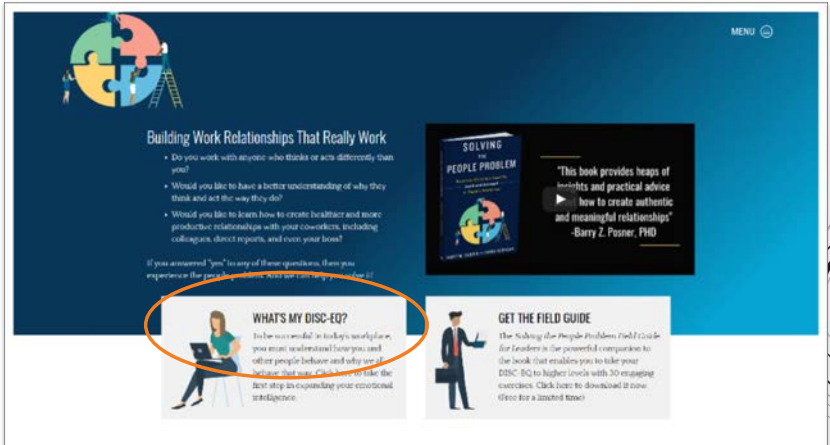
- D – Dominance
- I – Influence
- S – Steadiness
- C – Conscientiousness






It's Your Turn to Take the Solving the People Problem Survey

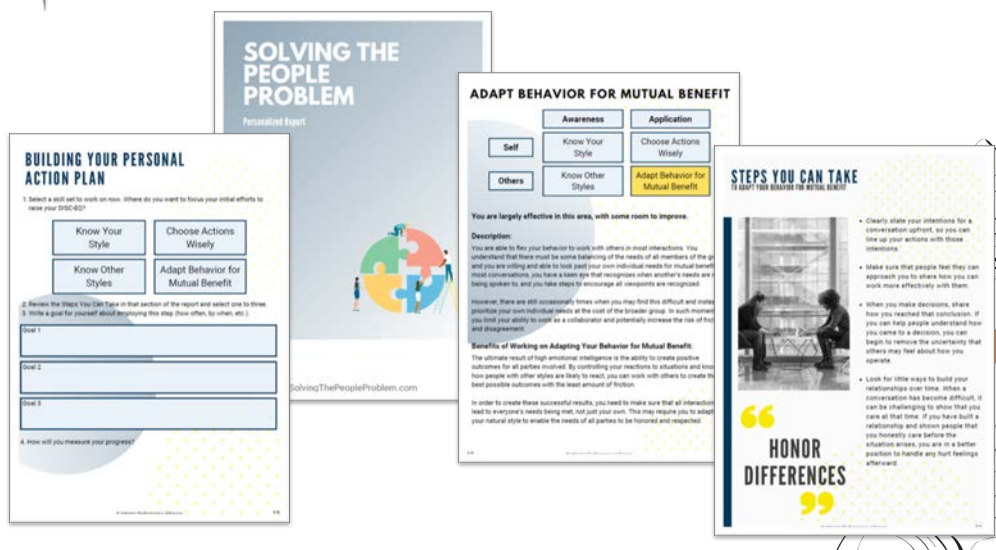
Visit SolvingThePeopleProblem.com and click "What's My DISC-EQ?"
Enter Access Code "WA Lean"



The screenshot shows the website's main content area. On the left, under 'Building Work Relationships That Really Work', there are three bullet points. Below that is a section titled 'WHAT'S MY DISC-EQ?' which is circled in orange. To the right of this is a book cover for 'SOLVING THE PEOPLE PROBLEM' and a quote from Barry Z. Posner, PhD. Further right is a 'GET THE FIELD GUIDE' section. The background of the slide features a topographic map and an orange arrow pointing right.



Your Personalized Report



The collage shows several pages from the 'Solving the People Problem' report. The top page is the 'BUILDING YOUR PERSONAL ACTION PLAN' which includes steps 1-4 and a table for 'Know Your Style' and 'Choose Actions Wisely'. Below it is the 'ADAPT BEHAVIOR FOR MUTUAL BENEFIT' page, which includes a table for 'Awareness' and 'Application'. To the right is the 'STEPS YOU CAN TAKE' page, which includes a quote: "HONOR DIFFERENCES". The background of the slide features a topographic map and an orange arrow pointing right.



Get the Book to Learn More



★★★★★ **amazon**

#1 Best Seller in Organizational Learning

#1 Best Seller in Business Communication Skills



Our Gift To You & Your Team... The Solving the People Problem Survey

Visit SolvingThePeopleProblem.com

- Click "What's My DISC-EQ?"

** Share the invitation with everyone on your team
so you can all solve the people problem together!*

