Unknown

Hidden Area

* What is a possibility that can impact the overall dynamic? Pandemics? Budget changes? Turnover?
* What are the root causes of these? Is it my family of origin, my upbringing, values, or personal motivators I may be applying? What can be causing this?

Blind Spot

Open Area

* What are my edges? Am I impacting in a way I am unaware of?
* What traits do I and my community know about me? Those that are obvious.

The Johari Window, named after the first names of its inventors, Joseph Luft and Harry Ingham, is one of the most useful models describing the creation of trust in human interaction. Luft describes the model in Of Human Interaction: A four paned “window,” as illustrated above, divides personal awareness into four types: open, hidden, blind, and unknown. The lines dividing the four panes are like window shades, which can move as an interaction progresses. We build trust by opening the shades upon ourselves to others and allowing them to open windows into us. (177)