

OUR...

MISSION

Transform how partners work

VISION

The go to resource for work delivery improvements



Our Team at a Glance







150 + YEARS

CONTINUOUS IMPROVEMENT EXPERIENCE

INDUSTRY EXPERIENCE

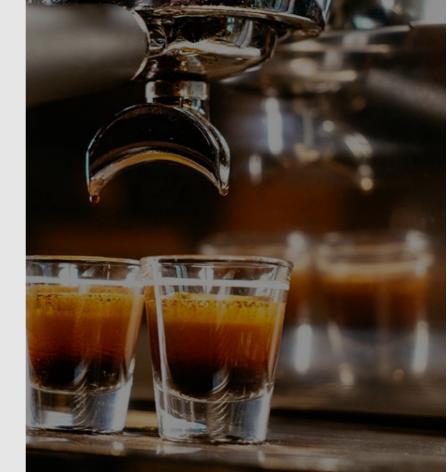
Retail
Engineering
Manufacturing
Data Science & Analytics
Technology
Supply Chain

Customer Service
Call Centers
Quality Assurance
Sales & Marketing
Aerospace
Healthcare
Consulting

SOME OF OUR CURRENT PROJECTS

- FINANCIAL PLANNING TRANSFORMATION
 - •Improve the entire Financial Planning Processes (Strat plan to Quarterly financial updates)
 - $\bullet \text{Make it easier for partners by requiring less rework and tribal knowledge}. \\$
- RETAIL TASK TIME
 - •Reduce non-production time in stores (part of the Road to Profitability program).
 •Give time back to partners to increase productivity, reduce labor hours, or increase revenue.
- STORE DEVELOPMENT SALES DAY RECOVERY
 - •Consolidate sourcing, procurement, & logistics of components to new/renovated sites. •Recover 3 sales days per SD project, reduce transportation cost & construction rep time. Improve sourcing activity productivity.
- SOURCING VALUE STEWARDSHIP
 - •Facilitate Sourcing leader's future state of Value Stewardship (from a 'sole' focus on cost savings) through culture & change management, sourcing acumen, tools, & operationalization.
 - •Enable partners to focus on delivering on people, planet, and profit goals.

Once Upon a Time





Team-based, scoped and SCOPE specific **PARTICIPANTS** 10-20, room size can limit -Duration = 1 to 6 weeks -Sponsor alignment -1:1's with kaizen PRE WORK participants often use but not required -Data collection -Duration = 2 to 3 full working days KAIZEN -1 to 2 workshop facilitators -Duration = 90 days -CI team digitizes kaizen artifacts -Artifacts shared via SharePoint POST WORKSHOP -10 to 20 solutions generated from large to **EXECUTION** small -30/60/90 day plan managed through in person meetings

Standard Work with Some Experimentation

- -Swiss office by phone & iPad virtual meeting
- -Standard model worked so maintained
- -Limited our team to include international & field partners

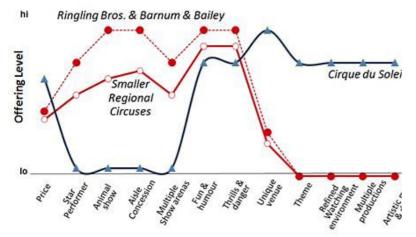






Designing the Change

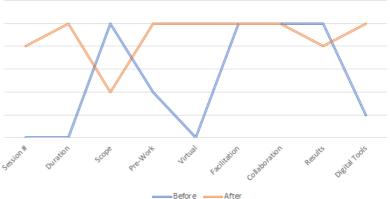
Re-Design Work



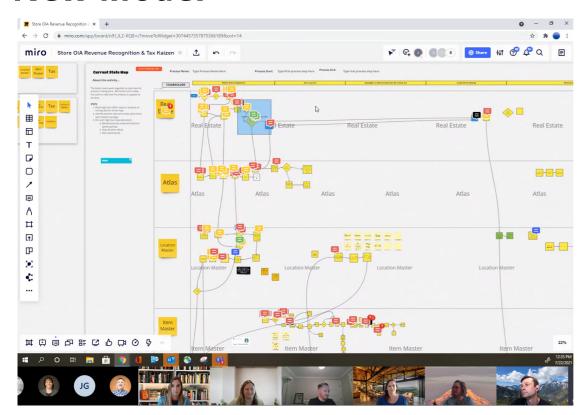


*Each week = 3x days of 3 hr sessions online vs. 2x full eight hour days in-person

KAIZEN MODEL VALUE CURVE



New Model



WHAT'S THE SAME	-Collaboration -Productive facilitation to remove traditional obstacles -Help shape the path for progress			
PARTICIPANTS	15-25+, no room size limit, no limit to distance, <u>can</u> <u>include a variety of</u> <u>partners</u>			
PRE WORK	-Duration = 6 weeks -Sponsor alignment -1:1's with kaizen participants to collect pain points & introduce virtual kaizen -Pre-mapping sessions -Data collection			
KAIZEN	-Duration = 5 to 6x, 3 to 4 hour working sessions completed over 2 weeks -2 to 3 workshop facilitators			
POST WORKSHOP EXECUTION	-Duration = 90 days -Artifacts are digitized immediately -Artifacts shared in Miro & MS Teams -10 to 20 solutions generated from large to small -30/60/90 day plan managed through Tasks by Planner checklist through MS Teams			

Ready to Go



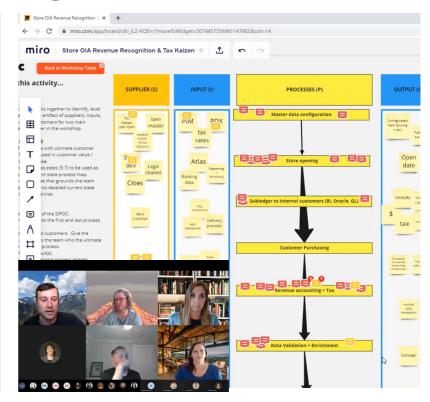
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Our Virtual Kaizen Offering

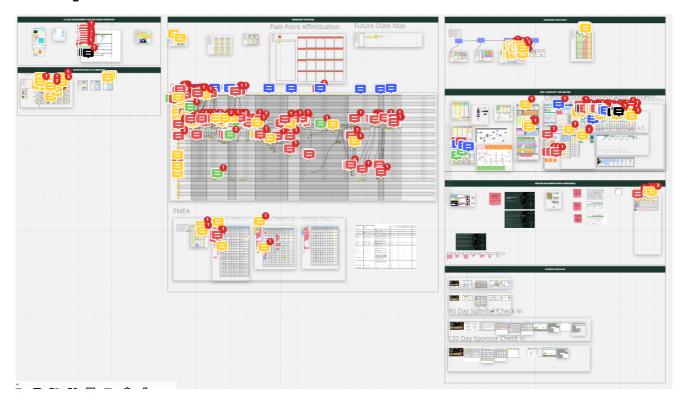


Our Virtul Kaizen Offering

KAIZEN TASKS	PRE- KAZIEN	WEEK 1	WEEK 2	POST- KAIZEN
Kaizen sponsor alignment	х			
Voice of the customer (VOC)	х			
Current state pre-mapping 1:1s	х			
Sponsor kick-off		х		
SIPOC		Х		
Current state map		Х		
Value / non-value added activity		Х		
Root-cause analysis (5 Whys)		х	х	
Design requirements / constraints			х	
Future state map			х	
Payoff matrix			х	
Sponsor report out			х	
Assign 30/60/90 day tasks				х
Team to execute solutions				х
Hold 30/60/90 day sponsor check-ins				х



Let's Explore

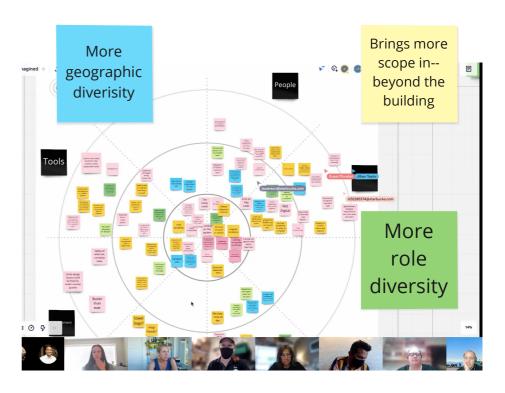




The Ah-Ha Moments!

Expanding Reach

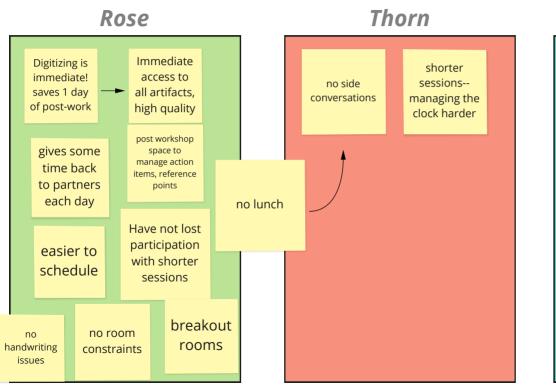




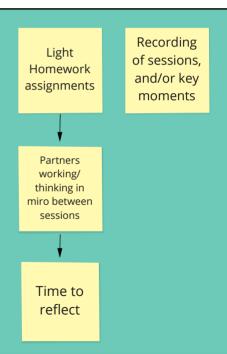
A Forcing Function



What Else



Bud



What Our Customers are Saying...

THE OUTPUT IS AMAZING, WHAT YOU ALL WERE ABLE TO DO IN THIS SHORT PERIOD OF TIME.

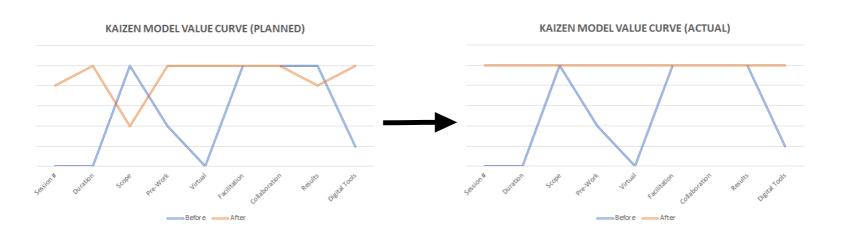
The support has been so invaluable that I don't even have the words to effectively describe the positive impact.

This is super exciting, the work is already happening to improve this part of the process from 6 hours to 6 minutes, I'm shocked.

I'm so impressed with your leadership and how you kept this group focused on the outcome with efficiency and a sense of humor.

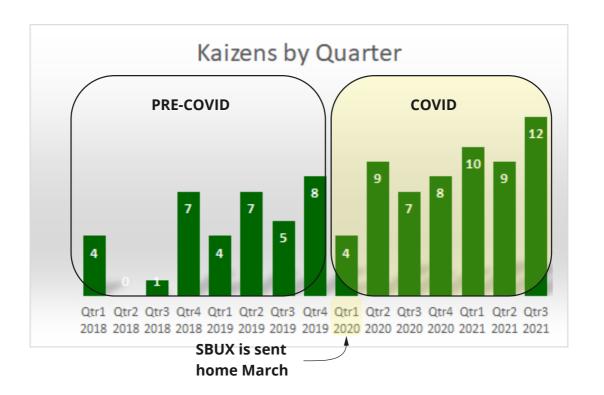
You all are driving such significant work and improvement.

Results



Return of scope and results to pre-virtual level

Back to Normal?

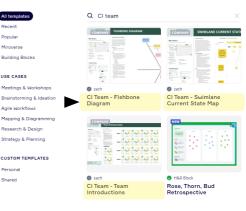


What's Next



What's Next?

Templates published 13 Continue to to Enterprise invest in virtual tools Templates published for 21 team



All templates Popular Miroverse **Building Blocks** USE CASES

Agile Workflows

Research & Design Strategy & Planning

CUSTOM TEMPLATES

Shared

