

Using Change Management and Lean Principles for Better Outcomes



Janina Oestreich

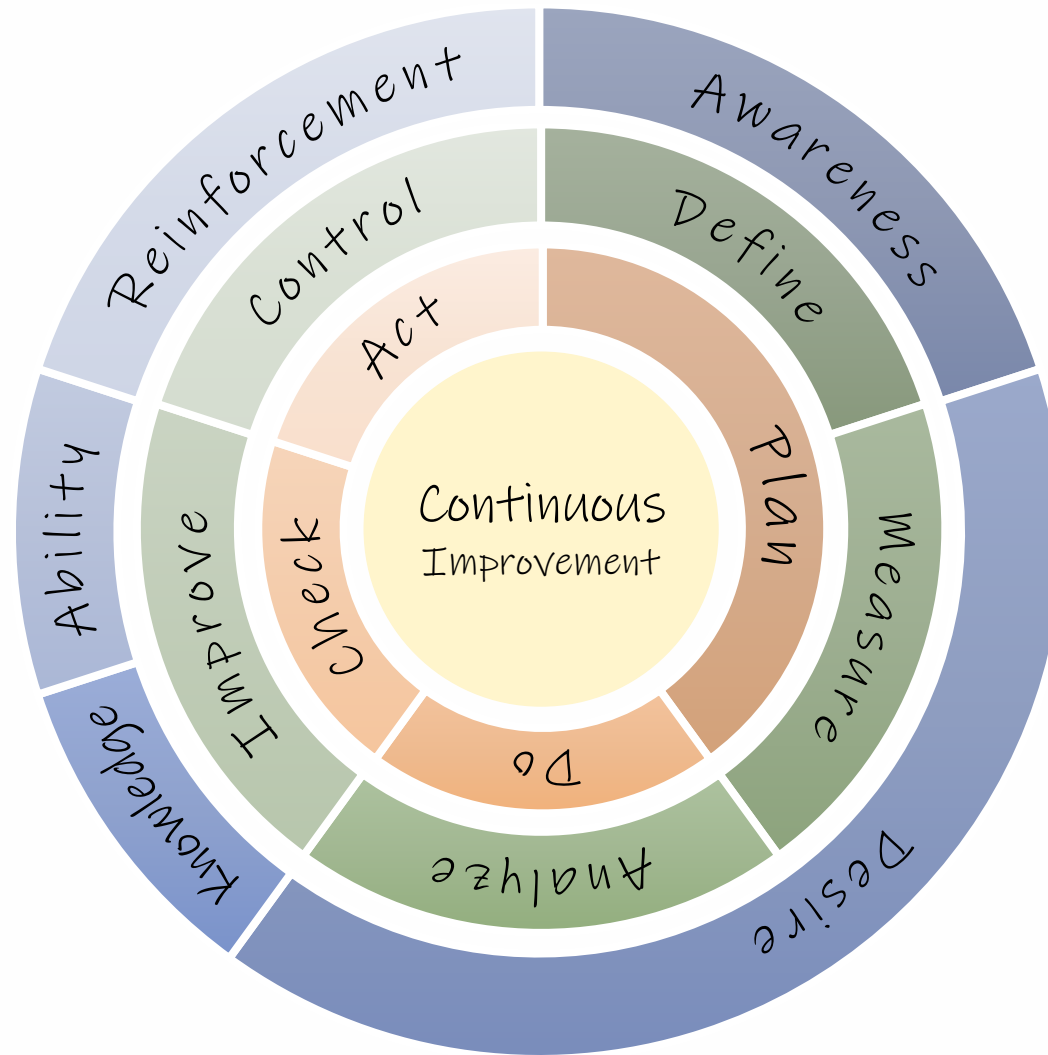
Planning and Performance Manager
Division of Child Support

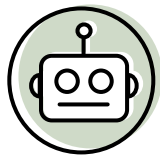


Rachelle Jennings

Planning and Performance Management Analyst
Division of Child Support

Integrating Multiple Disciplines





- Design
- Develop
- Deliver



TECHNICAL SIDE

Define	Measure	Analyze	Improve	Control
Define the problem with the process	Measure the process to identify current state	Analyze and determine the root causes of the defects	Improve the process by eliminating the defects	Control the improved process to avoid backsliding
Initiate	Plan	Execute		Monitor & Control
Define the project	Coordinate project logistics	Do the work to improve the process		PDCA

SUCCESSFUL CHANGE

Understand the need for and the nature of the change	Support and participate in the change		Implement new skills and behaviors	Implement and demonstrate change	Build a culture and competence around the change
Awareness	Desire		Knowledge	Ability	Reinforcement

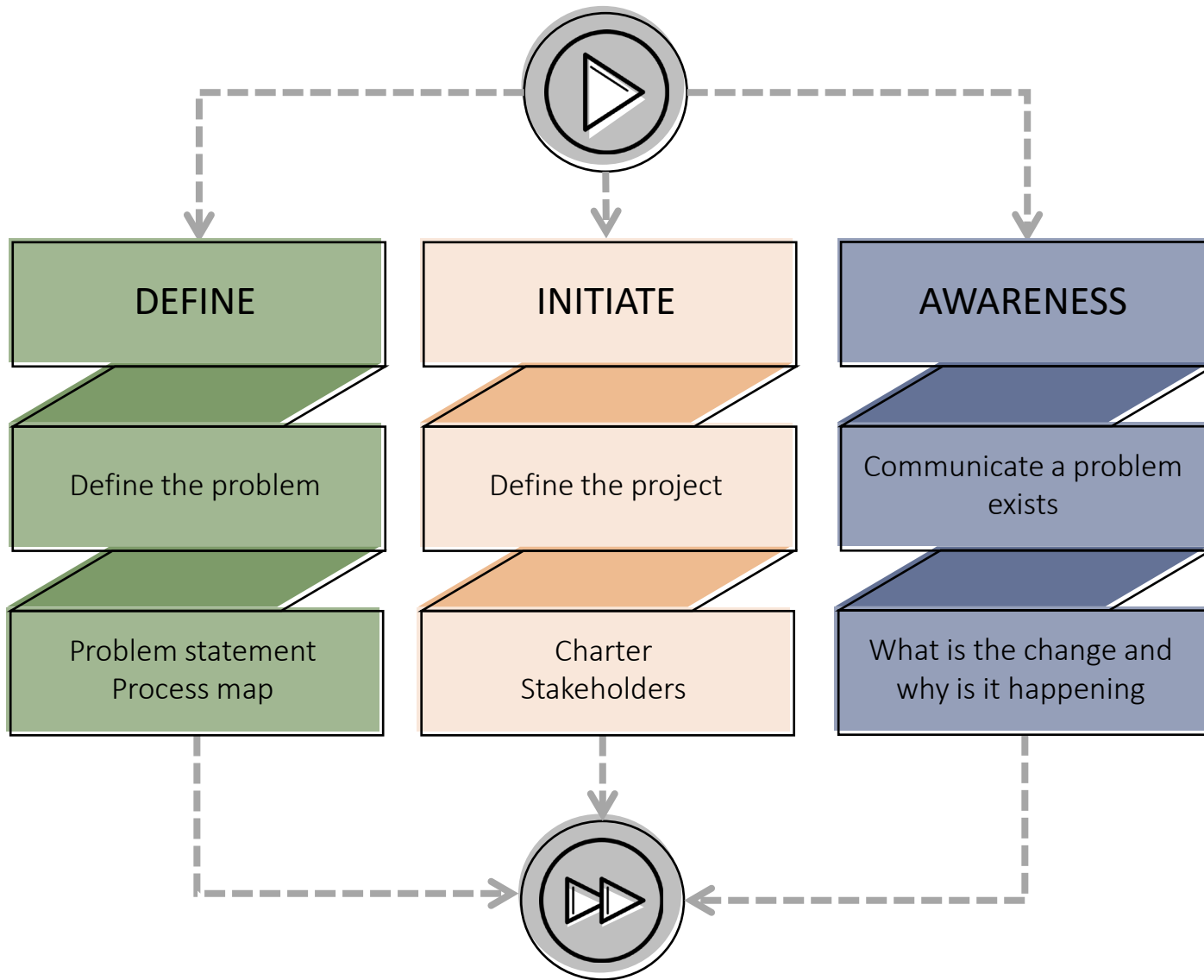
PEOPLE SIDE



- Embrace
- Adopt
- Use

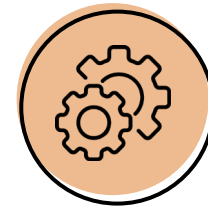


DEFINE Integration



TOOLS

Use the Voice of the Customer and Gemba walk to create a well-defined problem



LOGISTICS

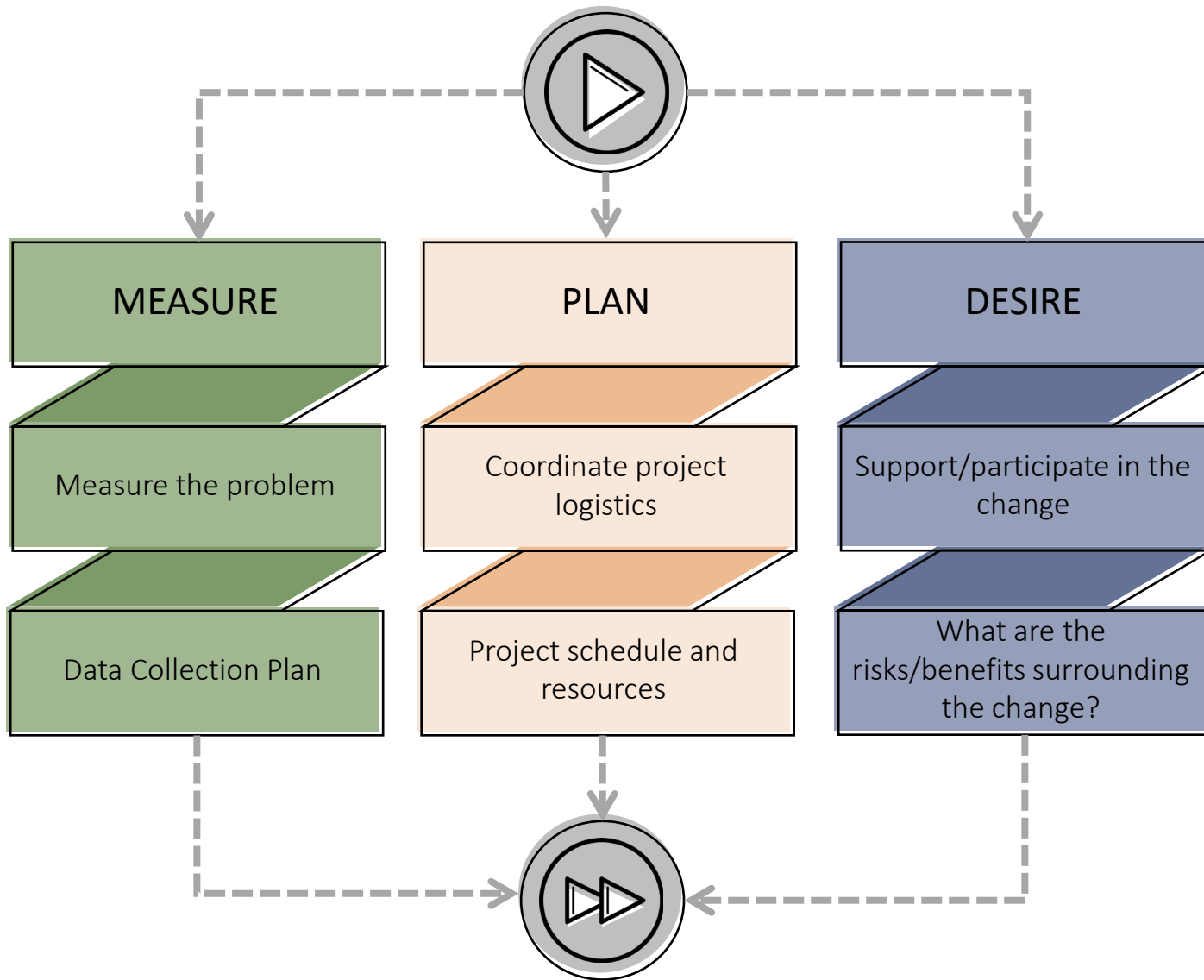
Identify project sponsor, members and stakeholders



PEOPLE

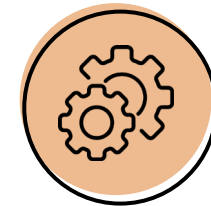
Start communicating to your stakeholders about the existence of the problem

MEASURE Integration



TOOLS

Collect and visualize your data using charts and tables to better define the problem



LOGISTICS

Plan your project schedule and identify resources needed



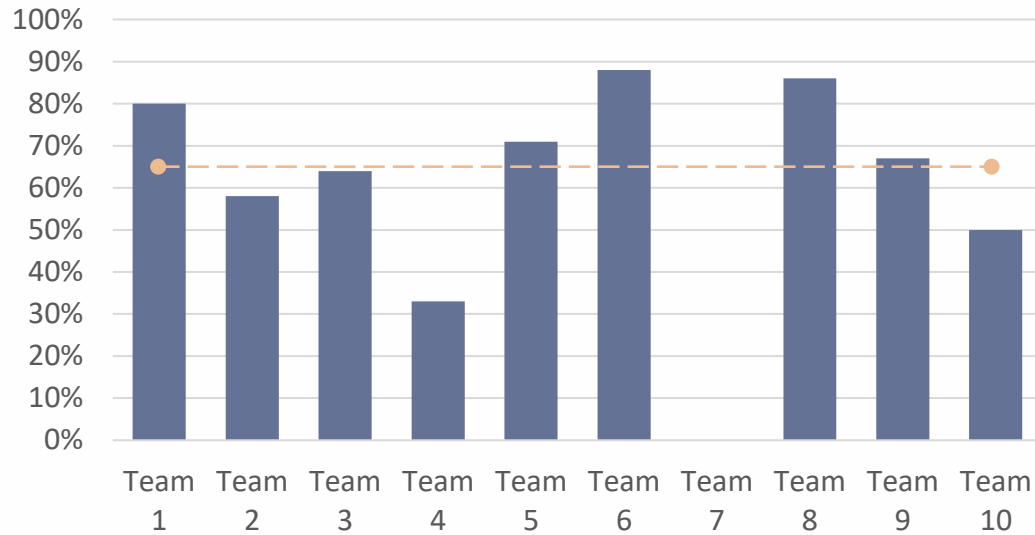
PEOPLE

Use the data to start communicating the risks/benefits to your stakeholders

TOOLS WE LOVE Change Management Canvas

Scenario:

Recent audit findings of a newly implemented policy showed one of our offices was at an average of 65% accuracy for following the new process required by the policy.



The Change Management Canvas is a template for planning and executing change. It includes sections for defining the problem, goal, importance, measurements, who and what is affected, how to support people, and a timeline. The timeline section includes a sequence of steps: Awareness, Desire, Knowledge, Ability, and Reinforcement, each with a corresponding icon and a box for planning activities.

Change Management Canvas

What's the change you are trying to implement?

Problem
What is the problem with the current process? Use data/metrics to support the problem.

Goal
What is the ideal future state?

Importance
Why is this change important? What's in it for staff?

Measurements
How will we measure success and show progress towards our goal?

Who & What is affected?
What people, departments, and processes need to change in order to realize our goal?

How will we support our people?
What actions will we take to support our people through this change? How will we guide the sponsor to build a coalition and maintain their engagement?

Timeline
Planned change activities based on status of project


Prosci

What's the change you are trying to implement? Required refresher training


**Problem**

What is the problem with the current process? Use data/metrics to support the problem.


Recent audit findings of a newly implemented policy showed an average of 65% accuracy for following the new process required by the policy.

**Measurements**

How will we measure success and show progress towards our goal?

**Goal**

What is the ideal future state?

**Importance**

Why is this change important? What's in it for staff?

**Who & What is affected?**

What people, departments, and processes need to change in order to realize our goal?

**How will we support our people?**

What actions will we take to support our people through this change? How will we guide the sponsor to build a coalition and maintain their engagement?

A

Desire

D

Knowledge


K

Ability

A

Reinforcement

R

**Timeline**

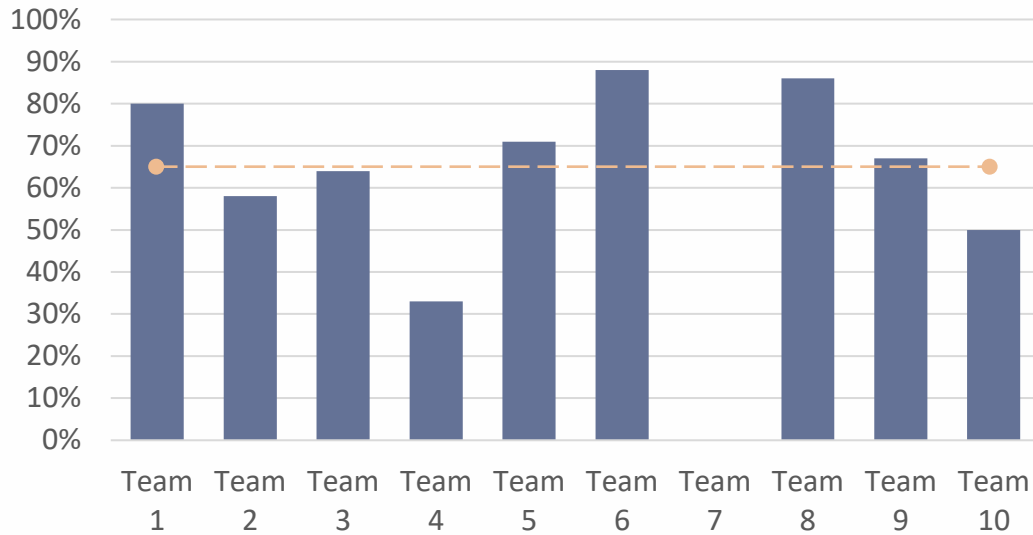
Planned change activities based on status of project



TOOLS WE LOVE Communication Plan

Scenario:

Recent audit findings of a newly implemented policy showed one of our offices was at an average of 65% accuracy for following the new process required by the policy.



Communication Plan

Project

Stage of Change	Purpose	Method	Audience	Message	Delivery Date	Sender
 Awareness	What is the nature of the change? Why is the change happening? What is the risk of not changing?					
 Desire	What's in it for me (WIIFM)?					
 Knowledge	What do I need to do?					
 Ability	How do I need to do it?					
 Reinforcement	What is the plan for keeping the change in place?					

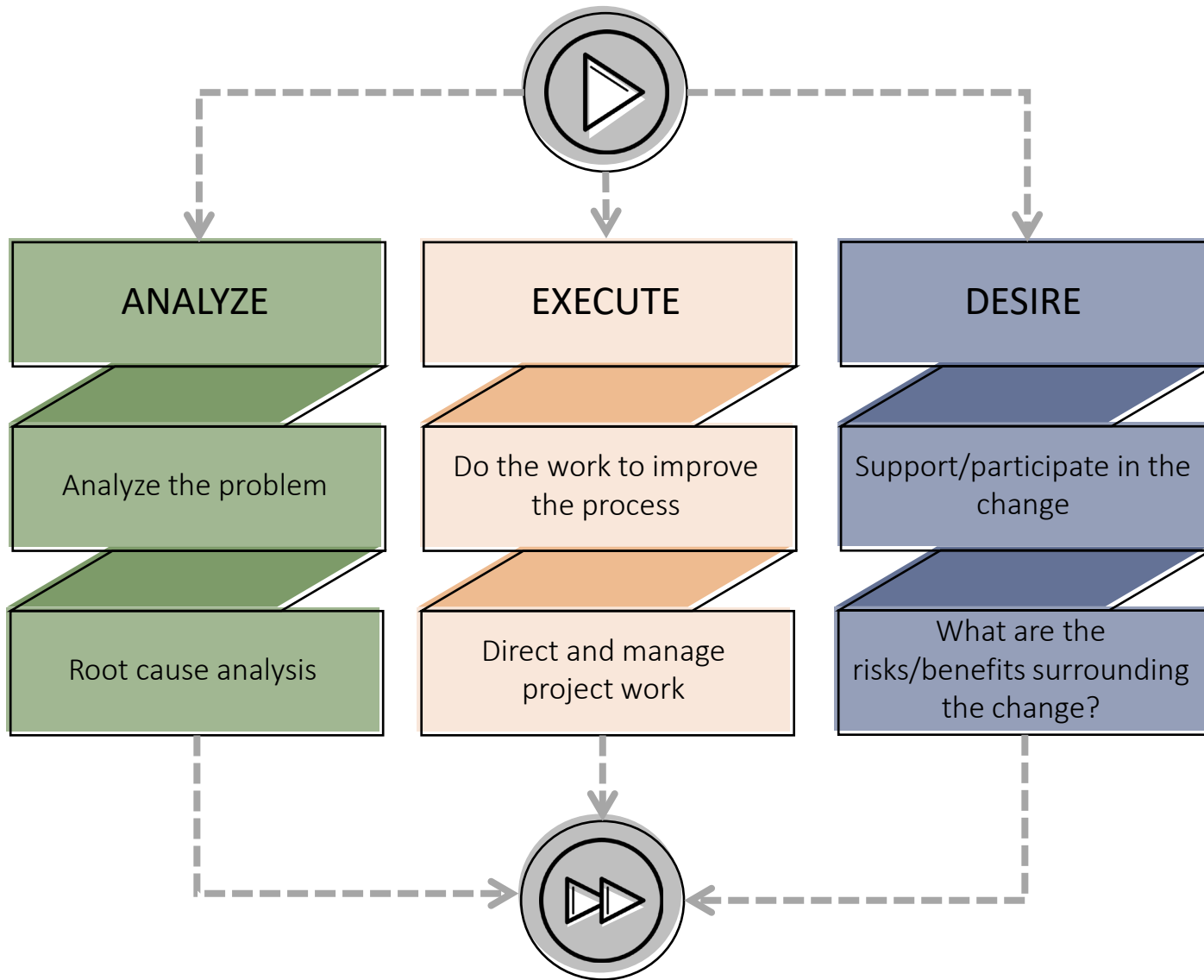
Prosci

 PLAN DO CHECK ACT
BUS PLANNING AND PERFORMANCE

Project Required Refresher Training

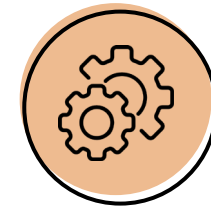
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 Knowledge	What do I need to do?					
 Ability	How do I need to do it?					
 Reinforcement	What is the plan for keeping the change in place?					

ANALYZE Integration



TOOLS

Use tools like the Fishbone Diagram and 5 Whys to determine the root cause of the problem



LOGISTICS

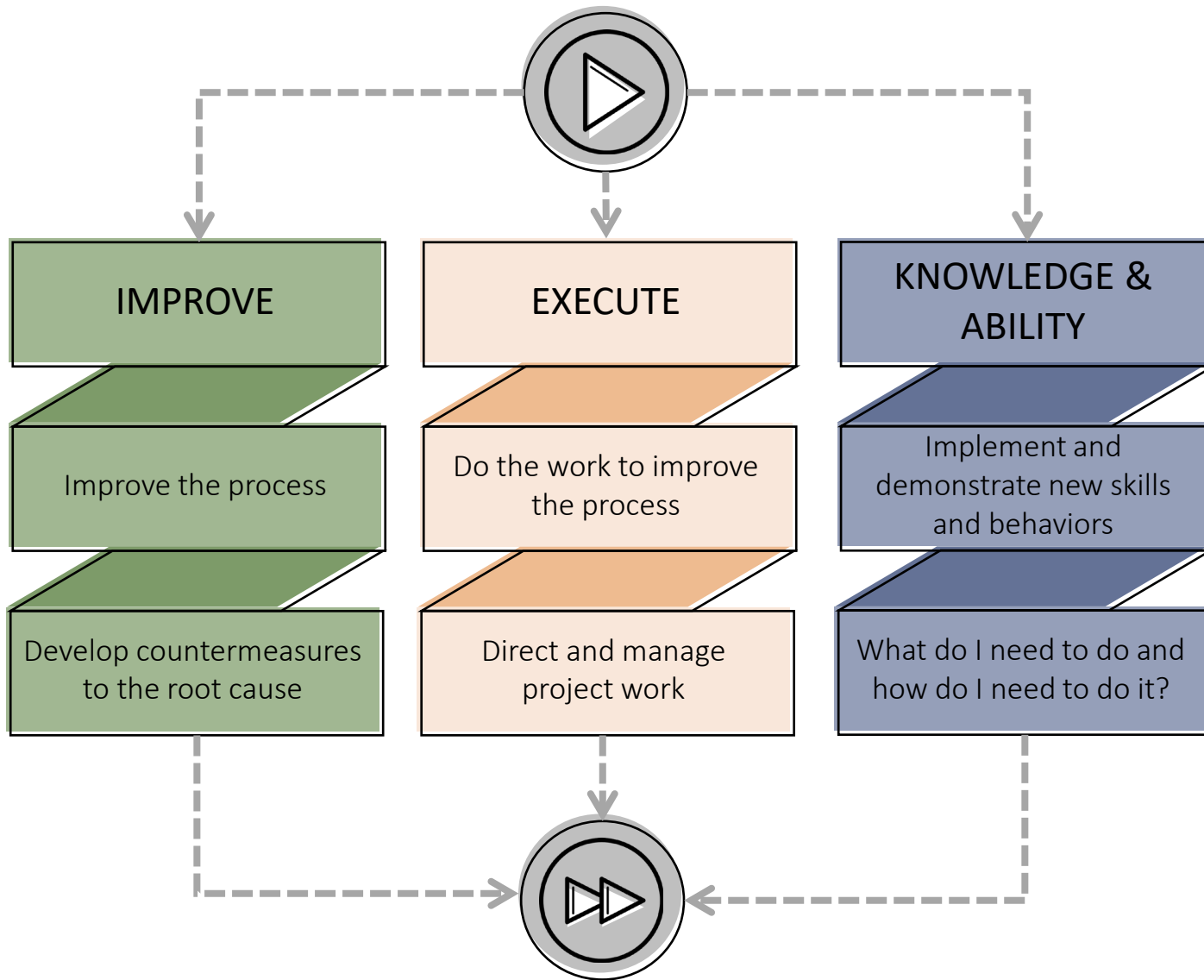
Identify and assign tasks to keep the project on track



PEOPLE

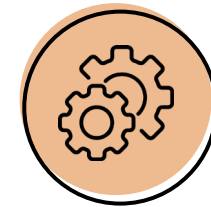
Use the outcome of your root cause analysis to communicate the risks/benefits of changing to your stakeholders (WIIFM)

IMPROVE Integration



TOOLS

Use Mind Mapping and the PICK chart to brainstorm and prioritize countermeasures



LOGISTICS

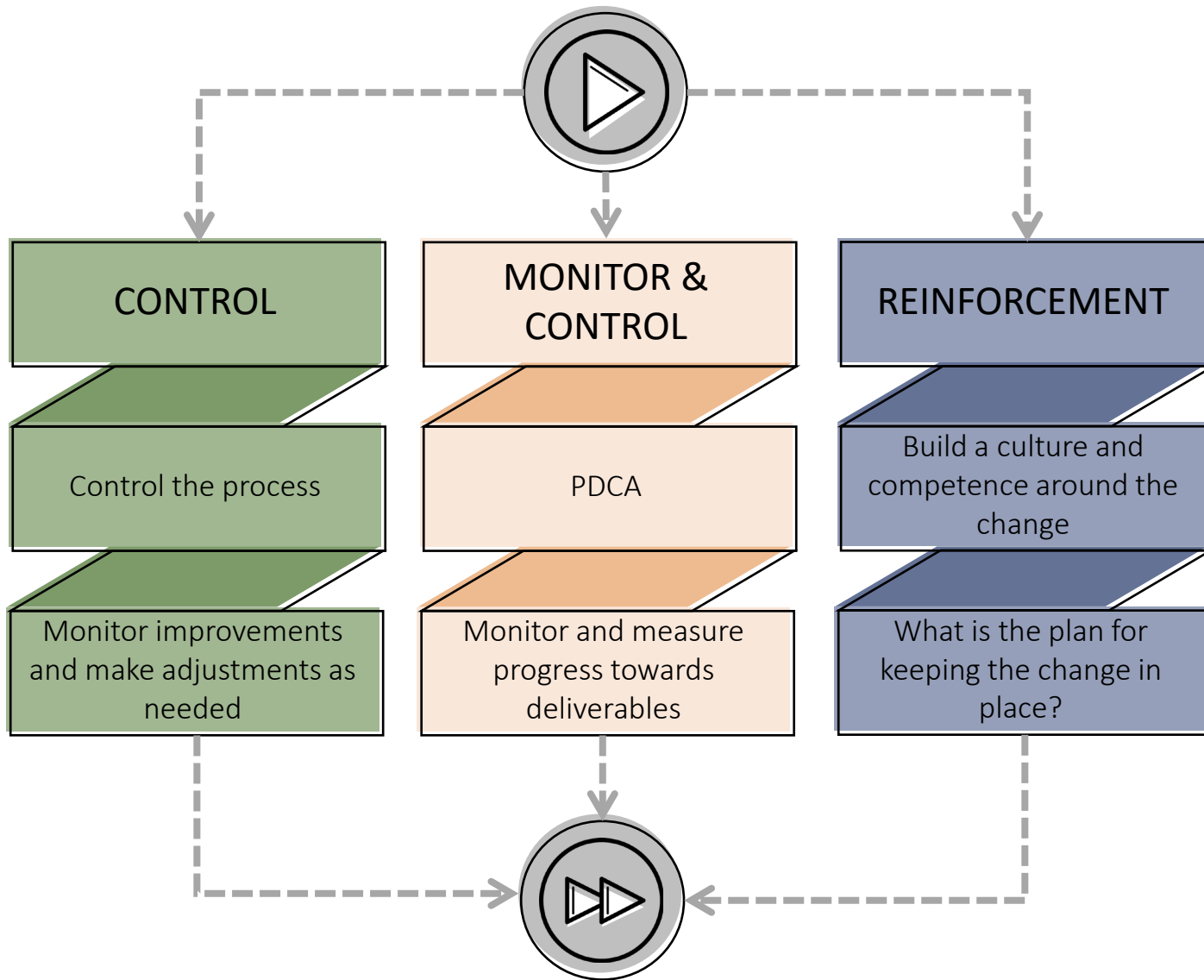
Identify and assign tasks to keep the project on track



PEOPLE

Provide communication, training and subject matter experts to demonstrate what needs to be done and how to do it

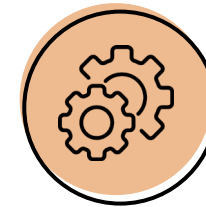
CONTROL Integration



TOOLS



Use the RACI Chart or Implementation plan to monitor or make adjustments as needed to standardize the new process



LOGISTICS

Monitor and measure progress towards deliverables



PEOPLE

Celebrate successes, reward successful change and have a system in place to prevent backsliding

Thank You!

Transforming
Lives

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