

# PEOPLE SUPPORT WHAT THEY HELP CREATE: LEAN ENGAGEMENT STRATEGIES

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# WHO IS IN OUR AUDIENCE?

- 1) I am in a leadership role (lead, supervisor, manager, director, etc)
- 2) I am an independent contributor
- 3) I am a facilitator, consultant, project manager, or trainer
- 4) I am not one of the above

#### CAN WE TALK ABOUT PSYCHOLOGICAL SAFETY?

- I feel included
- I can learn
- I can contribute
- I can challenge status quo



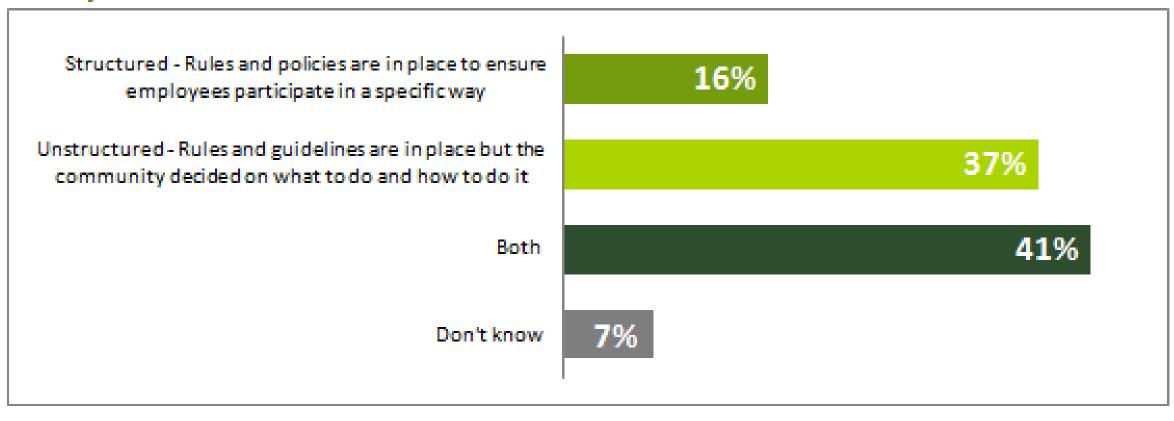


# ENGAGEMENT STRATEGIES "NOTHING ABOUT ME WITHOUT ME"



#### STRUCTURED VS OPEN INVITATIONS

#### Have your collaboration efforts been structured or unstructured?





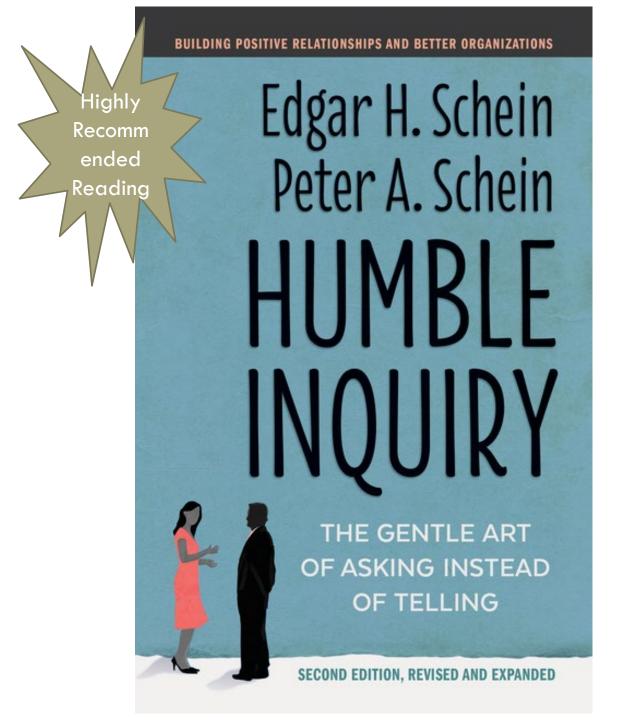
## GENERAL TIPS FOR LEADERS (AND OTHERS)

Understand different types of bias, recognize them, and avoid setting up biased collaboration.

- Response bias Bias related to how a question was asked
- Anchoring Being overly influenced by the first information received
- Confirmation bias Putting more value on ideas that support your beliefs
- \* False consensus effect Seeing your opinions as more common than they are
- \* IKEA effect Putting a higher value on things you've personally worked on

THE ART OF THE QUESTION

Get VERY good at asking questions to better understand thinking



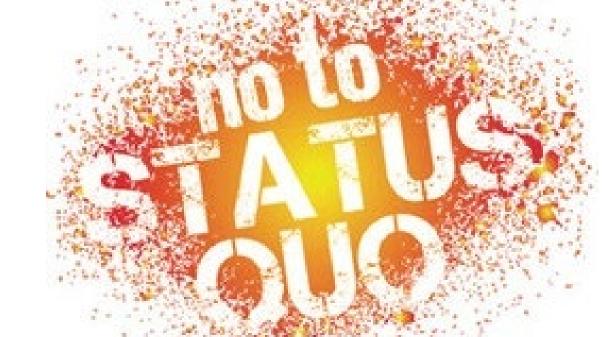


# IN MEETINGS (IN PERSON)



# Use "Yes, and"

## Prototyping



Use 7 Ways

Brainstarming 11@T

#### USE A "LIBERATING STRUCTURE"



## KEEPING TEAMS ON TRACK



# IN MEETINGS (HYBRID)



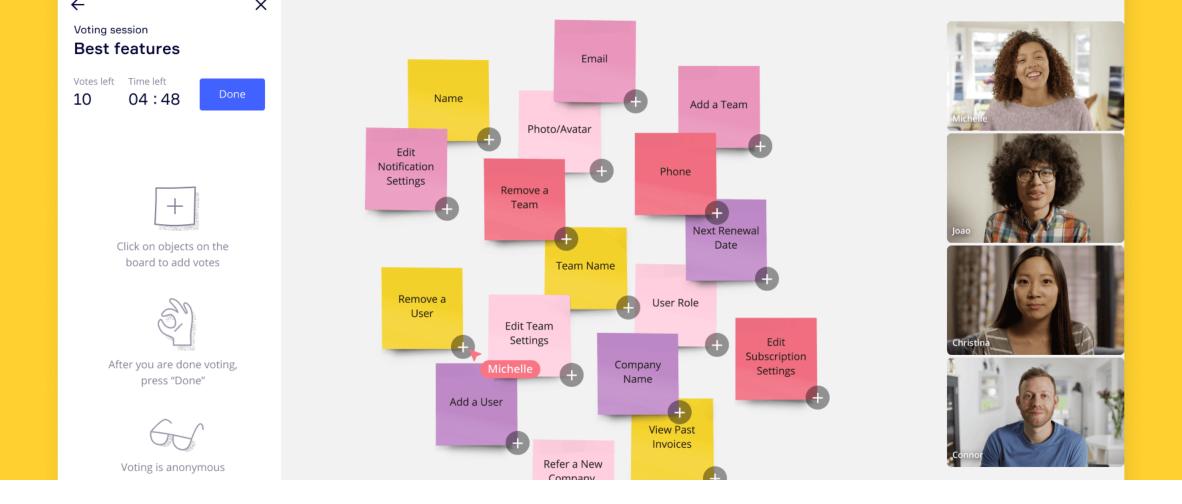


# ONE FACE, ONE SCREEN



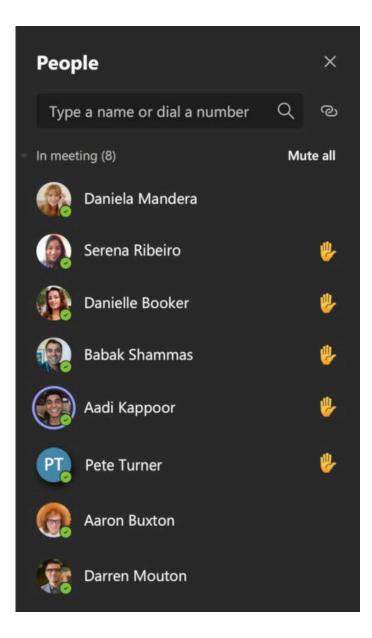
IN MEETINGS (VIRTUAL)



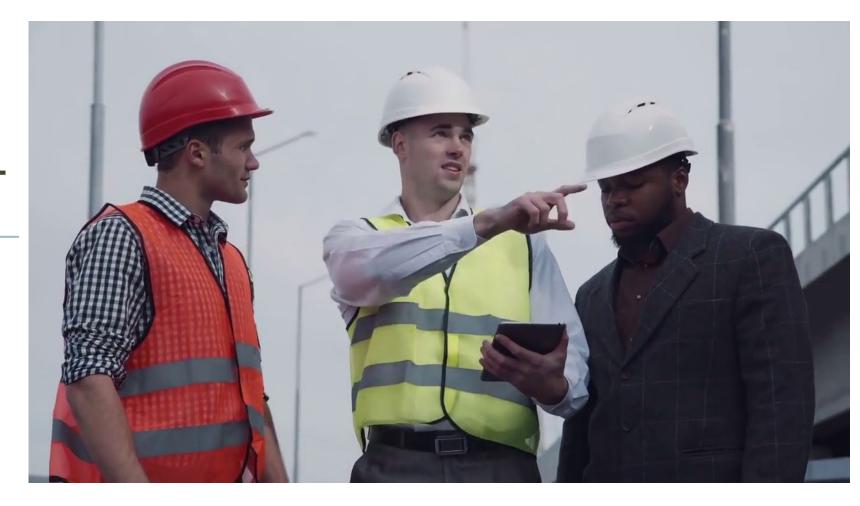


## VOTING ON A VIRTUAL WHITEBOARD

# ACKNOWLEDGING ORDER FOR RAISED HANDS



## IN THE MOMENT





# SOACHING KATA

#### **The Five Questions**

- 1 What is the Target Condition?
- 2 What is the **Actual Condition** now? -----(Turn Card Over)-----
- What Obstacles do you think are preventing you from reaching the target condition? Which \*one\* are you addressing now?
- 4 What is your **Next Step**? (Next experiment) What do you expect?
- (5) How quickly can we go and see what we **Have Learned** from taking that step?

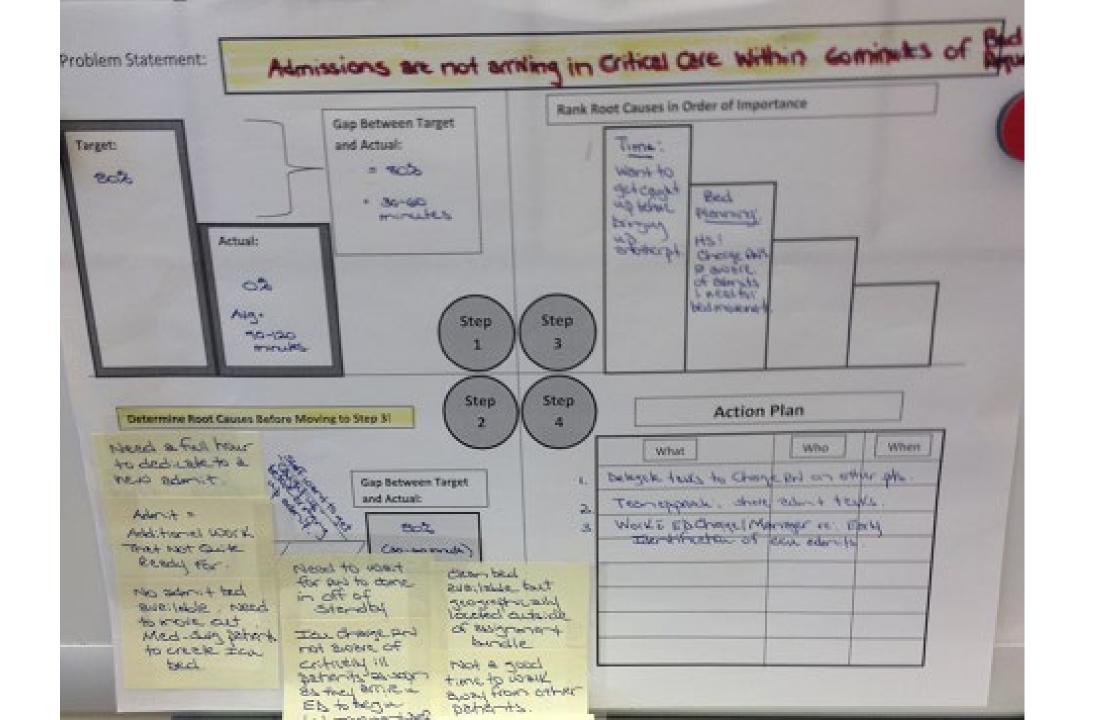
\*You'll often work on the same obstacle with several experiments

# USING THE COACHING KATA IN THE FIELD



## **ASYNCHRONOUS**





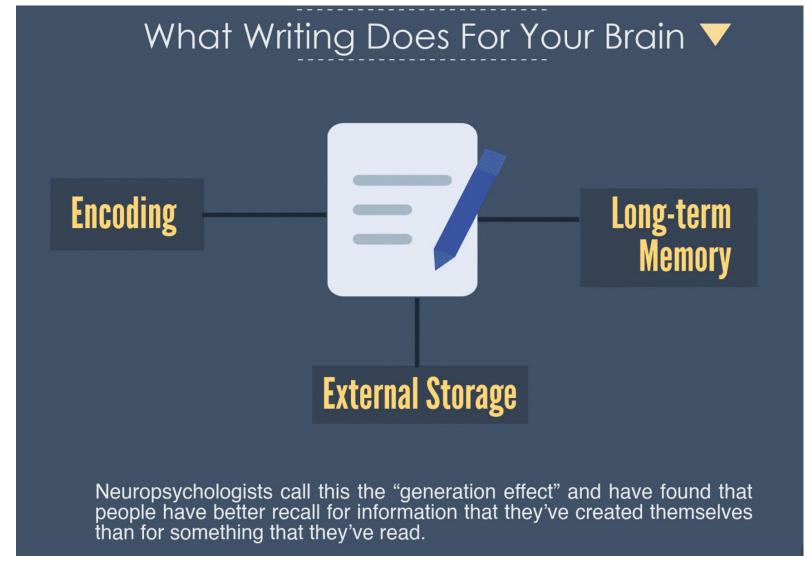








### ONE THING YOU ARE COMMITTING TO TRY







# ENGAGEMENT STRATEGIES Q&A



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