

Accelerating Results: Tips for Surfacing, Sponsoring, and Sustaining Problem Solving

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NOW Management System

RESULTS Software



Welcome,

Accelerating Results: Tips for Surfacing, Sponsoring, and Sustaining Problem Solving



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Envisioning solutions to our nation's most complex challenges



BELIEVE.

Engaging the untapped passion and talents of our public workforce



ACHIEVE.

Delivering results that showcase great government in action





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MASS INGENUITY'S NOW Management System® is a comprehensive, results-driven, integrated system of performance management that, through its deployment, reliably transforms organizational culture



See • Believe • Achieve



MassIngenuity®

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We are proud to serve you.

We are not here merely to make a living.
We are here in order to enable the world
to live more amply, with greater vision,
with a finer spirit of hope and
achievement. We are here to enrich the
world, and we impoverish ourselves if we
forget the errand.

-Woodrow Wilson



















































Today's focus

At the heart of achieving results with Lean is a strategic emphasis on solving problems at all levels and tapping into the potential of

people





Problem Solving IS Lean



- Achieve better results
- Common process and tools
- Uses data and the knowledge of the people closest to the work

7-Step Problem Solving







Tips for Problem Solving: SURFACING

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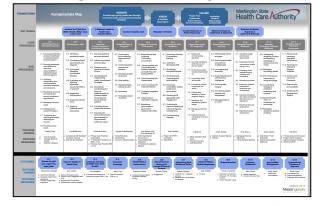


Tip #1: Align with the BIG picture

- ✓ Describe significant work of the organization
- Define measures for routine work and initiatives
- ✓ Develop local measures with line of sight



FUNDAMENTALS MAP







SURFACIN

SURFACING

Tip #2: Use DATA as your foundation

- Monitor measures aligned to the big picture
- ✓ Start problem solving projects to solve gap
- Gather data to prove root causes BEFORE solutions











Tip #3: Depend on EMPLOYEES

People closest to
the work often
have the best
insights on current
work, voice of
customer and
solutions

✓ Creatively involve them









Our Mission:

Provide high quality health care through innovative health policies and purchasing strategies.

Our Values:

People First
Leadership
Public Service
Service Excellence

Innovation
Respect
Stewardship
Collaboration

Our Vision:



7 Step Problem Solving: My story

Surfacing

- Executives aligned
- Scorecard indicated gap
- Data brought clarity

Sponsoring

Sustaining





Tips for Problem Solving: SPONSORING

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Tip #4: Ensure CLARITY

- ✓ Set direction for team
- Roles and decision process defined
- ✓ Cultivate transparency





SPONSORING

Tip #5: Build CAPABLITY in others

- ✓ Expect and encourage skill development
- ✓ Coach the steps and resist giving the solutions
- ✓ Set expectations and trust the team

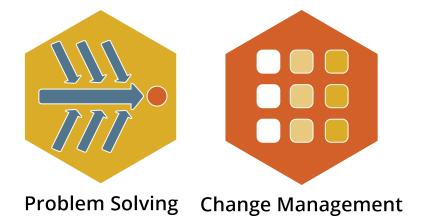




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Tip #6: Provide BEST resources

- ✓ Secure people for the key roles
- ✓ Common language
- ✓ Clear path to approvals
- Access to tools









Tips for Problem Solving: SUSTAINING

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SUSTAINING

Tip #7: PARTNER with Stakeholders

- ✓ Conduct Stakeholder assessment
- Define communication, training, and coaching plans
- ✓ Collaborate with sponsor and project team





Tip #8: Monitor and ADJUST

- Apply I
 your Pro
 Solving p
 Listen for
 feedback
 Fincourage
 experie ✓ Apply PDCA to your Problem Solving project
 - ✓ Listen for early
 - experiments





SUSTAINING

Tip #9: Ensure HANDOFF

- ✓ Transition ownership
- Position to keep and grow the gain
- ✓ Apply solutions to related areas





7 Step Problem Solving: My story

Surfacing

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Sponsoring

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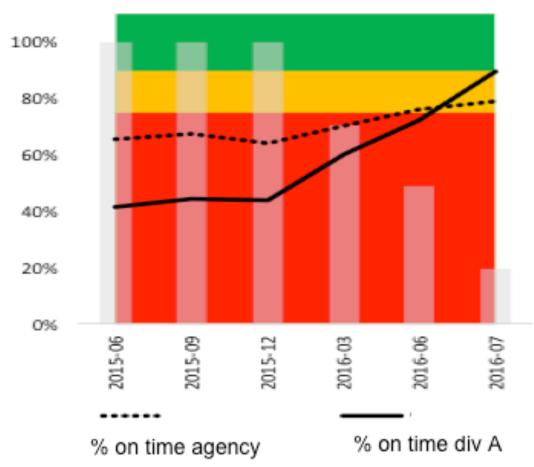
Sponsoring

- Empowered employees
- Clarity of roles
- Having the "right people" at the table
- Clear authority

Sustaining



Problem Solving Project Results



- ✓ Increased "on time" from 58% to 89.6 %
- ✓ Today we have 8 late policies and 6 are actively being updated
 - Team is planning to apply improvements to other divisions



7 Step Problem Solving: My story

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Sponsoring

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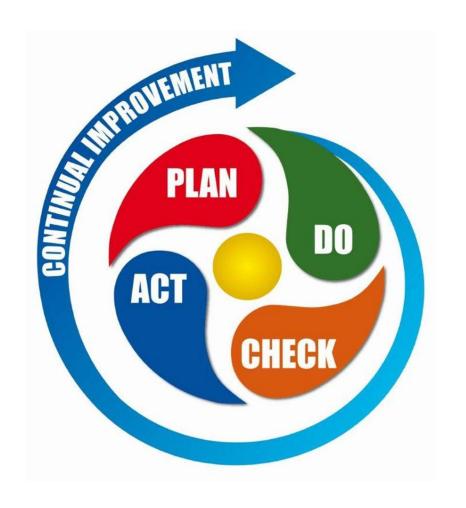
Sustaining

- Actively monitoring
- Celebrated successes
- Learnings being shared



Questions?

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